

**APPENDIX C
FORCED-CHOICE REINFORCEMENT MENU**

Name: _____

In order to identify possible classroom reinforcers, it is important to go directly to the source, namely, you the student. Below is a paragraph that provides instructions for completing a series of "controlled choice" survey items about individual reinforcement preferences. Please read the following paragraph carefully:

"Let's suppose that you have worked hard on an assignment and you think that you have done a super job on it. In thinking about a reward for your effort, which one of the two things below would you most like to happen? Please choose one from each pair that you would like best and mark an "X" in the blank that comes in front of it. Remember, mark only one blank for each pair."

1. _____ Teacher writes "100" on your paper. (A)
 _____ Be first to finish your work. (CM)
2. _____ A bag of chips. (CN)
 _____ Classmates ask you to be on their team. (P)
3. _____ Be free to do what you like. (I)
 _____ Teacher writes "100" on your paper. (A)
4. _____ Classmates ask you to be on their team. (P)
 _____ Be first to finish your work. (CM)
5. _____ Be free to do what you like. (I)
 _____ A bag of chips. (CN)
6. _____ Teacher writes "100" on your paper. (A)
 _____ Classmates ask you to be on their team. (P)
7. _____ Be first to finish your work. (CM)
 _____ Be free to do what you like. (I)
8. _____ A bag of chips. (CN)
 _____ Teacher writes "100" on your paper. (A)
9. _____ Classmates ask you to be on their team. (P)
 _____ Be free to do what you like. (I)
10. _____ Be first to finish your work. (CM)
 _____ A bag of chips. (CN)
11. _____ Teacher writes "A" on your paper. (A)
 _____ Be the only one that can answer a question. (CM)

12. _____
_____ A candy bar. (CN)
_____ Friends ask you to sit with them. (P)
13. _____
_____ Be free to go outside. (I)
_____ Teacher writes "A" on your paper. (A)
14. _____
_____ Friends ask you to sit with them. (P)
_____ Be the only one that can answer a question. (CM)
15. _____
_____ Be free to go outside. (I)
_____ A candy bar. (CN)
16. _____
_____ Teacher writes "A" on your paper. (A)
_____ Friends ask you to sit with them. (P)
17. _____
_____ Be the only one that can answer a question. (CM)
_____ Be free to go outside. (I)
18. _____
_____ A candy bar. (CN)
_____ Teacher writes "A" on your paper. (A)
19. _____
_____ Friends ask you to sit with them. (P)
_____ Be free to go outside. (I)
20. _____
_____ Be the only one that can answer a question. (CM)
_____ A candy bar. (CN)
21. _____
_____ Teacher writes "Perfect" on your paper. (A)
_____ Have only your paper shown in class. (CM)
22. _____
_____ A can of soda. (CN)
_____ Classmates ask you to be class leader. (P)
23. _____
_____ Be free to play outside. (I)
_____ Teacher writes "Perfect" on your paper. (A)
24. _____
_____ Classmates ask you to be class leader. (P)
_____ Have only your paper shown to the class. (CM)
25. _____
_____ Be free to play outside. (I)
_____ A can of soda. (CN)
26. _____
_____ Teacher writes "Perfect" on your paper. (A)
_____ Classmates ask you to be class leader. (P)
27. _____
_____ Have only your paper shown to the class. (CM)
_____ Be free to play outside. (I)
28. _____
_____ A can of soda. (CN)
_____ Teacher writes "Perfect" on your paper. (A)

29. _____ Classmates ask you to be class leader. (P)
 _____ Be free to play outside. (I)
30. _____ Have only your paper shown to class. (CM)
 _____ A can of soda. (CN)
31. _____ Teacher writes "Excellent" on your paper. (A)
 _____ Have your paper put on the bulletin board. (CM)
32. _____ A pack of gum. (CN)
 _____ Friends ask you to work with them. (P)
33. _____ Be free to work on something you like. (I)
 _____ Teacher writes "Excellent" on your paper. (A)
34. _____ Friends ask you to work with them. (P)
 _____ Have your paper put on the bulletin board. (CM)
35. _____ Be free to work on something you like. (I)
 _____ A pack of gum. (CN)
36. _____ Teacher writes "Excellent" on your paper. (A)
 _____ Friends ask you to work with them. (P)
37. _____ Have your paper put on the bulletin board. (CM)
 _____ Be free to work on something you like. (I)
38. _____ A pack of gum. (CN)
 _____ Teacher writes "Excellent" on your paper. (A)
39. _____ Friends ask you to work with them. (P)
 _____ Be free to work on something you like. (I)
40. _____ Have your paper put on the bulletin board. (CM)
 _____ A pack of gum. (CN)

Other suggestions about classroom rewards:

Thank you for taking the time to complete this survey.

Reinforcement Inventory

Scoring Key

- _____ Adult Approval (A)
- _____ Competitive Approval (CM)
- _____ Peer Approval (P)
- _____ Independent Rewards (I)
- _____ Consumable Rewards (CN)

Modified by Gable, R. A. (1991) from:

Cartwright, C. A., & Cartwright, G. P. (1970). Determining the motivational systems of individual children. TEACHING Exceptional Children, 2:3, 143-149.